



December 10, 2012

**The Managing Director**  
**M/s. National Stock Exchange of India Limited**  
Exchange Plaza  
Bandra Kurla Complex, Bandra (E)  
Mumbai-400051

**The General Manager**  
Dept. of Corporate Services  
**Bombay Stock Exchange Limited**  
Rotunda Building, 1st Floor,  
Mumbai Samachar Marg,  
Mumbai - 400 001.

**The Securities Exchange Board of India,**  
Corporation Finance Department  
Division of Issues and Listing  
SEBI Bhavan, Plot No. C4-A,  
G Block, Bandra-Kurla Complex,  
Bandra (East),  
Mumbai – 400 051

Dear Sir,

Sub.: **PUBLIC ISSUE OF 188,900,000 EQUITY SHARES OF A FACE VALUE INR 10 EACH OF BHARTI INFRATEL LIMITED (THE "COMPANY" OR THE "ISSUER") CONSISTING OF A FRESH ISSUE OF 146,234,112 EQUITY SHARES (THE "FRESH ISSUE") AND AN OFFER FOR SALE OF 42,665,888 EQUITY SHARES BY THE SELLING SHAREHOLDERS (THE "OFFER FOR SALE" AND TOGETHER WITH THE FRESH ISSUE, THE "ISSUE") AND ALLOCATION OF EQUITY SHARES TO ANCHOR INVESTOR PORTION IN THE ISSUE("ANCHOR INVESTOR PORTION")**

The Company has filed a Red Herring Prospectus in connection with the Issue (the "RHP") with the Registrar of Companies, National Capital Territory of Delhi and Haryana (RoC) on November 28, 2012.

The number of Equity Shares available for allocation to Anchor Investors was 28,335,000 Equity Shares being 30% of QIB portion.

The IPO committee of the Board of Directors of the Company vide its resolution passed by circulation on December 10, 2012 has finalized the following allocation of 28,335,000 Equity Shares, in aggregate, at a price of INR 230 per Equity Share (including a premium of INR 220 per Equity Share) to Anchor Investors in the following manner:

S. No.	Applicant	No. Of Equity Shares applied at or above Anchor Investor Allocation Price	Equity Allocated (A) Shares	(A) as a percentage of Anchor Investor Portion (%)
1	ACMBerstein SICAV-GLOBAL THEMATIC RESEARCH PORTFOLIO	434,800	217,400	0.8%
2	AllianceBerstein Global Thematic Growth Fund Inc	630,200	630,200	2.2%
3	AllianceBerstein Variable Products Series Fund Inc - AllianceBernstein Global Thematic Growth Portfolio	434,800	217,400	0.8%
4	Citigroup Global Markets Mauritius Private Limited	5,210,000	5,210,000	18.4%
5	Clough Capital Partners LP A/c Clough Invt Partners I LP	836,000	836,000	3.0%
6	Clough Capital Partners LP A/c Clough Offshore Fund Ltd	451,000	451,000	1.6%
7	Columbia Acorn International	2,717,000	2,717,000	9.6%
8	Commonwealth Equity Fund Limited	473,500	473,500	1.7%
9	Morgan Stanley Investment Management A/C Morgan Stanley India Investment Fund Inc.	473,500	473,500	1.7%
10	Morgan Stanley Mauritius Company Limited	9,711,500	9,711,500	34.3%
11	Riversource Variable Series Trust - Variable Portfolio-Columbia-Columbia Wanger International Equities Fund	435,000	240,000	0.8%

**Bharti Infratel Limited**  
(A Bharti enterprise)

Regd. Office: Bharti Crescent, 1 Nelson Mandela Road, Vasant Kunj, Phase-II, New Delhi - 110 070. T: +91-11-4666 6100, 4266 6500 F: +91-11-4166 6137.

12	Route One Invt Company L.P. A/c Route One Fund I LP	1,086,750	1,086,750	3.8%
13	Route One Invt Company L.P. A/c Route One Offshore Master Fund LP	1,045,250	1,045,250	3.7%
14	Sundaram Mutual Fund - Sundaram Growth Fund	86,900	86,900	0.3%
15	Sundaram Mutual Fund - Sundaram Tax Saver (Open Ended Fund)	434,800	434,800	1.5%
16	Sundaram Mutual Fund A/c - Sundaram Equity Plus	43,500	43,500	0.2%
17	Sundaram Mutual Fund A/c - Sundaram Select Thematic FD Capex Opp - Dividend	21,700	21,700	0.1%
18	Sundaram Mutual Fund A/c - Sundaram Select Thematic FD Capex Opp - Growth	130,400	130,400	0.5%
19	Sundaram Mutual Fund A/c - Sundaram Select Thematic Funds Rural India Fund	86,900	86,900	0.3%
20	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 2 years (Series 1)	3,900	3,900	0.0%
21	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 2 years (Series 2)	2,600	2,600	0.0%
22	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 2 years (Series 3)	4,350	4,350	0.0%
23	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 2 years (Series 4)	9,150	9,150	0.0%
24	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 3 years (Series 3)	12,200	12,200	0.0%
25	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 3 years (Series 4)	23,900	23,900	0.1%
26	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 3 years (Series 5)	12,600	12,600	0.0%
27	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 3 years (Series 6)	11,700	11,700	0.0%
28	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 3 years (Series 7)	11,300	11,300	0.0%
29	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 5 years (Series 2)	17,400	17,400	0.1%
30	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 5 years (Series 3)	36,500	36,500	0.1%
31	Sundaram Mutual Fund A/c Sundaram Capital Protection Oriented Fund 5 years (Series 4)	28,700	28,700	0.1%
32	Wanger International	435,000	360,000	1.3%
33	Wellington Management Company, LLP A/C BAY POND BMD MB	2,057,400	1,420,700	5.0%
34	Wellington Management Company, LLP A/C BAY POND MB	3,282,300	2,266,300	8.0%
	<b>Total</b>	<b>30,692,500</b>	<b>28,335,000</b>	<b>100.0%</b>

As per the Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) Regulations, 2009, as amended, in the event that the Issue Price discovered through the Book Building Process is higher than the price at which the Equity Shares have been allocated to the Anchor Investors, then the Anchor Investors would be required to bring in the additional amount by the pay-in-date mentioned in the revised CAN.

Note: Capitalised terms used and not defined herein shall have the meaning assigned to such terms in the RHP.

We request you to make the above information public by disclosing the same on your website.

Trust you find the same in order.

Yours faithfully,  
For **Bharti Infratel Limited**



Authorised Signatory

**Bharti Infratel Limited**  
(A Bharti enterprise)